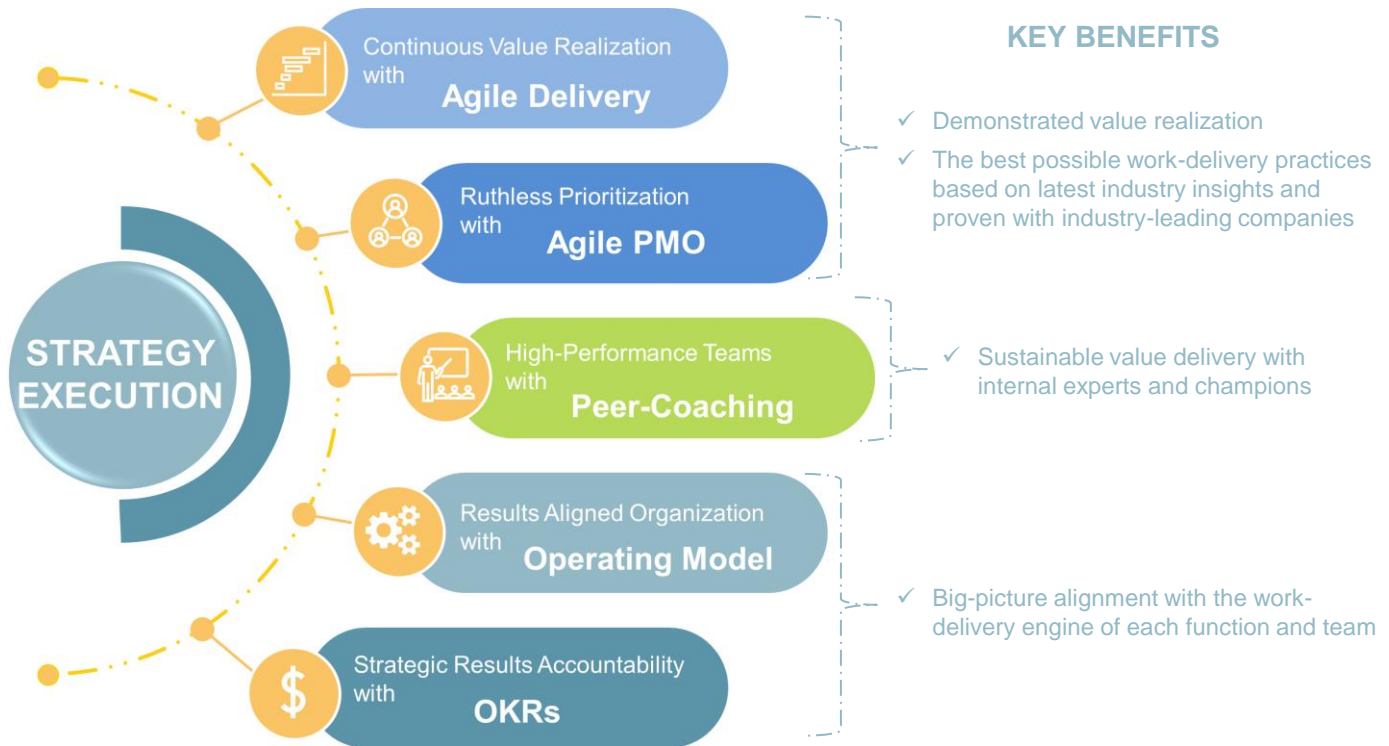


BUSINESS NEED

Two-thirds of executives confess their companies don't have the capabilities to execute corporate strategy. While the symptoms vary, the "strategy-execution gap" hurts at every level. This program is designed to help senior executives and the upper-middle managers who are accountable to get it done!

In uncertain times, the program enables company leadership to effectively align costs with strategy and stay ready for growth opportunities. For operational managers, it helps ensure the delivery of your annual commitments, aligned to the corporate strategy.

In Clariem's Strategy Execution program, we have compiled a proven set of tools based on our in-the-trenches experience with progressive clients across industries, as well as lessons learned from the laggards.



PROGRAM SCOPE

The overall value realization in any company needs to effectively balance the "work delivery – organization performance" and the "team care – organization health."

The Strategy Execution program focuses primarily on enhancing a client's "work-delivery engine," along with building a thin layer of internal champions for sustained value delivery.

While we leverage the existing approaches of the client, this program is anchored in the lean-agile mindset. Our proprietary toolkits and methodologies can make the execution of your strategy faster and easier!

PROGRAM SERVICES AND VALUE BLOCKS

(to be customized for specific client engagements)

A

Strategic Results Accountability with **Objectives and Key Results (OKRs)**

- ✓ Set up the strategy execution/OKR system
- ✓ Oversee execution of the OKRs with agile delivery system
- ✓ Review and maintain the OKR system

B

Results-Aligned Organization with **Operating Model**

- ✓ Define work breakdown structure (company, function or team)
- ✓ Align accountabilities (within and across teams)
- ✓ Define org collaboration model aligned to work processes

C

High-Performance Teams with **Peer Coaching**

- ✓ Design the peer coaching system
- ✓ Train the coaches and internal champions
- ✓ Facilitate setup of new delivery teams

D

Ruthless Prioritization with **Agile PMO**

- ✓ Utilize agile methodology customization and toolkit
- ✓ Set up and operationalize the delivery teams and program oversight mechanisms
- ✓ Control release management & value realization

E

Continuous Value Realization with **Agile Delivery**

- ✓ Deliver project outcomes consistently with lean-agile methodologies and clarity on accountability
- ✓ Manage engagement and communication effectively
- ✓ Design and develop integrated process-centric integrated capabilities

ABOUT CLARIEM PROGRAMS

Clariem programs are designed to fully transform a client's specific, high-priority business capability in 6 to 9 months and demonstrate the value-realization with our team's active engagement.

We have created these programs based on our experience with dozens of clients over the years, as the most effective engagement model, to help our progressive clients succeed. This model is based on the fundamental principle that both parties, the client and the consultant, have the same objective of building and adopting the solutions that truly meet client needs on an ongoing basis.

In this age of uncertainty and change, our programs provide clients with the flexibility to choose specific value blocks, as required. Additionally, the programs enable the continuity of value realization with ongoing access to thoughtfully organized knowledge assets and the consultants who understand the organizational context.



Let's Talk!

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For additional info: www.clariem.com

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